



REQUEST FOR A QUOTE FOR A COMPANY TO SUPPLY AND DELIVER A
SINGLE RAIL LCD KVM AND ARUBA SWITCHES AND ROUTER – MTF RFQ
499/2026-2027

The Market Theatre Foundation

Request for Quotation:

REQUEST FOR A QUOTE FOR A COMPANY TO
SUPPLY AND DELIVER A SINGLE RAIL LCD KVM AND
ARUBA SWITCHES AND ROUTER – MTF RFQ 499/2026-
2027

Advertised On: 28 JULY 2026

Closing Date: 31 JULY 2026

Closing Time: 12:00

**Quotes to be emailed to the below email address clearly marked with the
recommended RFQ Number MTF RFQ 499/2026-2027:**

rfq@markettheatre.co.za

Compulsory Briefing Session: N/A

Compulsory Briefing Session Extended Date: NA

Address: N/A

Company Name: _____



REQUEST FOR A QUOTE FOR A COMPANY TO SUPPLY AND DELIVER A SINGLE RAIL LCD KVM AND ARUBA SWITCHES AND ROUTER – MTF RFQ

The Market Theatre Foundation is looking for a company to supply and deliver a single rail lcd kvm and aruba switches and router.

The Market Theatre is renowned world-wide for brilliant anti-apartheid plays that have included Woza Albert, Asinamali, Bopha, Sophiatown, You Strike the Woman You Strike a Rock, Born in the RSA, Black Dog – Inj'emnyama, as well as the premieres of many of Athol Fugard's award-celebrating the past, but it is also confidently looking forward to playing a major cultural role in the 21st century for South Africa, and the African continent.

During the past four decades, The Market Theatre has evolved into a cultural complex for theatre, music, dance and the allied arts. Today, The Market Theatre remains at the forefront of South African theatre, actively encouraging new works that continue to reach international stages.

Specification.

The Market Theatre Foundation is looking for a company to supply and deliver a single rail lcd kvm and aruba switches and router.

The company will be responsible for supplying and deliver the following:

- 2 x 19-Inch 8-Port Single Rail LCD KVM Switch (Rackmount).
- 1 x HPE Aruba Instant On 1960 24-Port PoE GbE smart managed switch with 2 x 10GbE and 2 x SFP + ports JL807A.
- 1 x HPE Aruba Instant On 1960 48-Port PoE GbE smart managed switch with 2 x 10GbE and 2 x SFP + ports JL807A.
- 4 x Teltonika RUTX11 Industrial LTE Cat 6 Router
- Delivery Charges

Please note that if the full and complete spec I not specified and quoted on your proposal will be disqualified.

Compulsory Supporting documents that needs to be completed in full and be sent back with your quote.

- SBD 4 : Declaration of Interest (See attached)
- SBD 6.1 – BBBEE claim form (See Attached)
- Certified Copy of your valid BBBEE Certificate
- Proof of CSD registration starting with MAAA.....



**REQUEST FOR A QUOTE FOR A COMPANY TO SUPPLY AND DELIVER A
SINGLE RAIL LCD KVM AND ARUBA SWITCHES AND ROUTER – MTF RFQ
499/2026-2027**

Validity period for the quote is 60 days

If any of the documents are not submitted, MTF will give the supplier a chance to submit by a proposed date via email. If any of the outstanding documents are not submitted by the stipulated date the proposal will be disqualified.

Note of Duration of required commodity

- Delivery duration must be communicated within 1 week of appointment or receiving of Purchase Order.
- If the appointed supplier cannot deliver the goods within the stipulated time period that MTF has specified, MTF will then begin the process of moving forward with the next supplier.
- Please note that if no communication is received within the 1 week period your proposal/quote will be disqualified and we will proceed to the next supplier.



**REQUEST FOR A QUOTE FOR A COMPANY TO SUPPLY AND DELIVER A
SINGLE RAIL LCD KVM AND ARUBA SWITCHES AND ROUTER – MTF RFQ
499/2026-2027**

ANNEXURE A - Declaration of Interest

[illegible]



**REQUEST FOR A QUOTE FOR A COMPANY TO SUPPLY AND DELIVER A
SINGLE RAIL LCD KVM AND ARUBA SWITCHES AND ROUTER – MTF RFQ
499/2026-2027**

2.3 Do you, or any person connected with the bidder, have a relationship with any person who is employed by the procuring institution? **YES/NO**

2.3.1 If so, furnish particulars:

.....
.....
.....

2.4 Does the bidder or any of its directors/trustees/shareholders members/partners or any person having a controlling interest in the enterprise have any interest in any other related enterprise, whether or not they are bidding for this contract?

YES/NO

2.4.1 If so, indicate all companies registered in the CSD in the table below:

Supplier registration number (MAAA)	Status (active/inactive/deleted)

Failure to disclose all CSD-registered active companies linked to all Directors will lead to disqualification.



**REQUEST FOR A QUOTE FOR A COMPANY TO SUPPLY AND DELIVER A
SINGLE RAIL LCD KVM AND ARUBA SWITCHES AND ROUTER – MTF RFQ
499/2026-2027**

3 GENERAL DECLARATION

I,, the undersigned, in submitting the accompanying bid, do hereby make the following statements that I certify to be true and complete in every respect:

- 3.1 I have read and I understand the contents of this disclosure.
- 3.2 I understand that the accompanying bid will be disqualified if this disclosure is found to be false.
- 3.3 The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor.
- 3.4 In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.
- 3.5 The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
- 3.6 There have been no consultations, communications, agreements or arrangements made by the bidder with any official of the procuring institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.
- 3.7 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act, 1998 (Act No. 89 of 1998) and or may be referred to law enforcement agencies for criminal investigation and or may be restricted from conducting business with the state for a period not exceeding 10 years in terms of the Prevention and Combating of Corrupt Activities Act, 2004 (Act No. 12 of 2004) or any other applicable legislation.

I CERTIFY THAT THE ABOVE IS CORRECT.

I ACCEPT THAT THE PROCURING INSTITUTION MAY REJECT THE BID OR TAKE APPROPRIATE ACTION AGAINST ME IF THIS DECLARATION IS FALSE.



**REQUEST FOR A QUOTE FOR A COMPANY TO SUPPLY AND DELIVER A
SINGLE RAIL LCD KVM AND ARUBA SWITCHES AND ROUTER – MTF RFQ
499/2026-2027**

.....
Signature

.....
Date

.....
Designation

.....
Name of bidder

ANNEXURE B

**SBD 6.1: Preference points claim form to the Preferential Procurement Regulations
2022**



**REQUEST FOR A QUOTE FOR A COMPANY TO SUPPLY AND DELIVER A
SINGLE RAIL LCD KVM AND ARUBA SWITCHES AND ROUTER – MTF RFQ
499/2026-2027**

SBD 6.1

**PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL
PROCUREMENT REGULATIONS 2022**

This preference form must form part of all tenders invited. It contains general information and serves as a claim form for preference points for specific goals.

**NB: BEFORE COMPLETING THIS FORM, TENDERERS MUST STUDY THE
GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE
IN RESPECT OF THE TENDER AND PREFERENTIAL PROCUREMENT
REGULATIONS, 2022**

1. GENERAL CONDITIONS



REQUEST FOR A QUOTE FOR A COMPANY TO SUPPLY AND DELIVER A SINGLE RAIL LCD KVM AND ARUBA SWITCHES AND ROUTER – MTF RFQ 499/2026-2027

1.1 The following preference point systems are applicable to invitations to tender:

- the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and
- the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).

1.2 **To be completed by the organ of state**

(delete whichever is not applicable for this tender).

- a) The applicable preference point system for this tender is the **80/20** preference point system.

1.3 Points for this tender (even in the case of a tender for income-generating contracts) shall be awarded for:

- (a) Price; and
(b) Specific Goals.

1.4 **To be completed by the organ of state:**

The maximum points for this tender are allocated as follows:

	POINTS
PRICE	80
SPECIFIC GOALS	20
Total points for Price and SPECIFIC GOALS	100

1.5 Failure on the part of a tenderer to submit proof or documentation required in terms of this tender to claim points for specific goals with the tender, will be interpreted to mean that preference points for specific goals are not claimed.

1.6 The organ of state reserves the right to require of a tenderer, either before a tender is adjudicated or at any time subsequently, to substantiate any claim in



REQUEST FOR A QUOTE FOR A COMPANY TO SUPPLY AND DELIVER A SINGLE RAIL LCD KVM AND ARUBA SWITCHES AND ROUTER – MTF RFQ 499/2026-2027

regard to preferences, in any manner required by the organ of state.

2. DEFINITIONS

- (a) **“tender”** means a written offer in the form determined by an organ of state in response to an invitation to provide goods or services through price quotations, competitive tendering process or any other method envisaged in legislation;
- (b) **“price”** means an amount of money tendered for goods or services, and includes all applicable taxes less all unconditional discounts;
- (c) **“rand value”** means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes;
- (d) **“tender for income-generating contracts”** means a written offer in the form determined by an organ of state in response to an invitation for the origination of income-generating contracts through any method envisaged in legislation that will result in a legal agreement between the organ of state and a third party that produces revenue for the organ of state, and includes, but is not limited to, leasing and disposal of assets and concession contracts, excluding direct sales and disposal of assets through public auctions; and
- (e) **“the Act”** means the Preferential Procurement Policy Framework Act, 2000 (Act No. 5 of 2000).

3. FORMULAE FOR PROCUREMENT OF GOODS AND SERVICES

3.1. POINTS AWARDED FOR PRICE

3.1.1 THE 80/20 OR 90/10 PREFERENCE POINT SYSTEMS

A maximum of 80 or 90 points is allocated for price on the following basis:

80/20	or	90/10
$P_s = 80 \left(1 - \frac{P_t - P_{min}}{P_{min}} \right)$	or	$P_s = 90 \left(1 - \frac{P_t - P_{min}}{P_{min}} \right)$

Where

P_s = Points scored for price of tender under consideration

P_t = Price of tender under consideration

P_{min} = Price of lowest acceptable tender



**REQUEST FOR A QUOTE FOR A COMPANY TO SUPPLY AND DELIVER A
SINGLE RAIL LCD KVM AND ARUBA SWITCHES AND ROUTER – MTF RFQ
499/2026-2027**

**3.2. FORMULAE FOR DISPOSAL OR LEASING OF STATE ASSETS AND
INCOME GENERATING PROCUREMENT**

3.2.1. POINTS AWARDED FOR PRICE

A maximum of 80 or 90 points is allocated for price on the following basis:

$$\begin{array}{ccc} \mathbf{80/20} & \mathbf{or} & \mathbf{90/10} \\ \\ Ps = 80 \left(1 + \frac{Pt - P_{max}}{P_{max}} \right) & \text{or} & Ps = 90 \left(1 + \frac{Pt - P_{max}}{P_{max}} \right) \end{array}$$

Where

- Ps = Points scored for price of tender under consideration
Pt = Price of tender under consideration
Pmax = Price of highest acceptable tender

4. POINTS AWARDED FOR SPECIFIC GOALS

- 4.1. In terms of Regulation 4(2); 5(2); 6(2) and 7(2) of the Preferential Procurement Regulations, preference points must be awarded for specific goals stated in the tender. For the purposes of this tender the tenderer will be allocated points based on the goals stated in table 1 below as may be supported by proof/ documentation stated in the conditions of this tender:
- 4.2. In cases where organs of state intend to use Regulation 3(2) of the Regulations, which states that, if it is unclear whether the 80/20 or 90/10 preference point system applies, an organ of state must, in the tender documents, stipulate in the case of—
- (a) an invitation for tender for income-generating contracts, that either the 80/20 or 90/10 preference point system will apply and that the highest acceptable tender will be used to determine the applicable preference point system; or
 - (b) any other invitation for tender, that either the 80/20 or 90/10 preference point system will apply and that the lowest acceptable tender will be used to determine the applicable preference point system,



REQUEST FOR A QUOTE FOR A COMPANY TO SUPPLY AND DELIVER A SINGLE RAIL LCD KVM AND ARUBA SWITCHES AND ROUTER – MTF RFQ 499/2026-2027

then the organ of state must indicate the points allocated for specific goals for both the 90/10 and 80/20 preference point system.

Table 1: Specific goals for the tender and points claimed are indicated per the table below.

(Note to organs of state: Where either the 90/10 or 80/20 preference point system is applicable, corresponding points must also be indicated as such.

Note to tenderers: The tenderer must indicate how they claim points for each preference point system.)

	The specific goals allocated points in terms of this tender	Number of points allocated (80/20 system) (To be completed by the organ of state)	Number of points claimed (80/20 system) (To be completed by the tenderer)
1.	100% Black owned or	6	
	51-99% Black owned	4	
2.	100% Black women owned or	6	
	51% to 99% Black women owned	4	
3.	5% Youth Ownership	2	
4.	2% Owned by persons with disabilities	1	
5.	Exempt Micro Enterprise (EME) or	5	
	Qualifying Small Enterprise (QSE)	3	

DECLARATION WITH REGARD TO COMPANY/FIRM

4.3. Name of company/firm.....

4.4. Company registration number:

4.5. TYPE OF COMPANY/ FIRM



**REQUEST FOR A QUOTE FOR A COMPANY TO SUPPLY AND DELIVER A
SINGLE RAIL LCD KVM AND ARUBA SWITCHES AND ROUTER – MTF RFQ
499/2026-2027**

- ☐ Partnership/Joint Venture / Consortium
- ☐ One-person business/sole propriety
- ☐ Close corporation
- ☐ Public Company
- ☐ Personal Liability Company
- ☐ (Pty) Limited
- ☐ Non-Profit Company
- ☐ State Owned Company

[TICK APPLICABLE BOX]

4.6. I, the undersigned, who is duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the specific goals as advised in the tender, qualifies the company/ firm for the preference(s) shown and I acknowledge that:

- i) The information furnished is true and correct;
- ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;
- iii) In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 4.2, the contractor may be required to furnish documentary proof to the satisfaction of the organ of state that the claims are correct;
- iv) If the specific goals have been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the organ of state may, in addition to any other remedy it may have –
 - (a) disqualify the person from the tendering process;
 - (b) recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;
 - (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
 - (d) recommend that the tenderer or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted from obtaining business from any organ of state for a period not exceeding



**REQUEST FOR A QUOTE FOR A COMPANY TO SUPPLY AND DELIVER A
SINGLE RAIL LCD KVM AND ARUBA SWITCHES AND ROUTER – MTF RFQ
499/2026-2027**

10 years, after the *audi alteram partem* (hear the other side)
rule has been applied; and

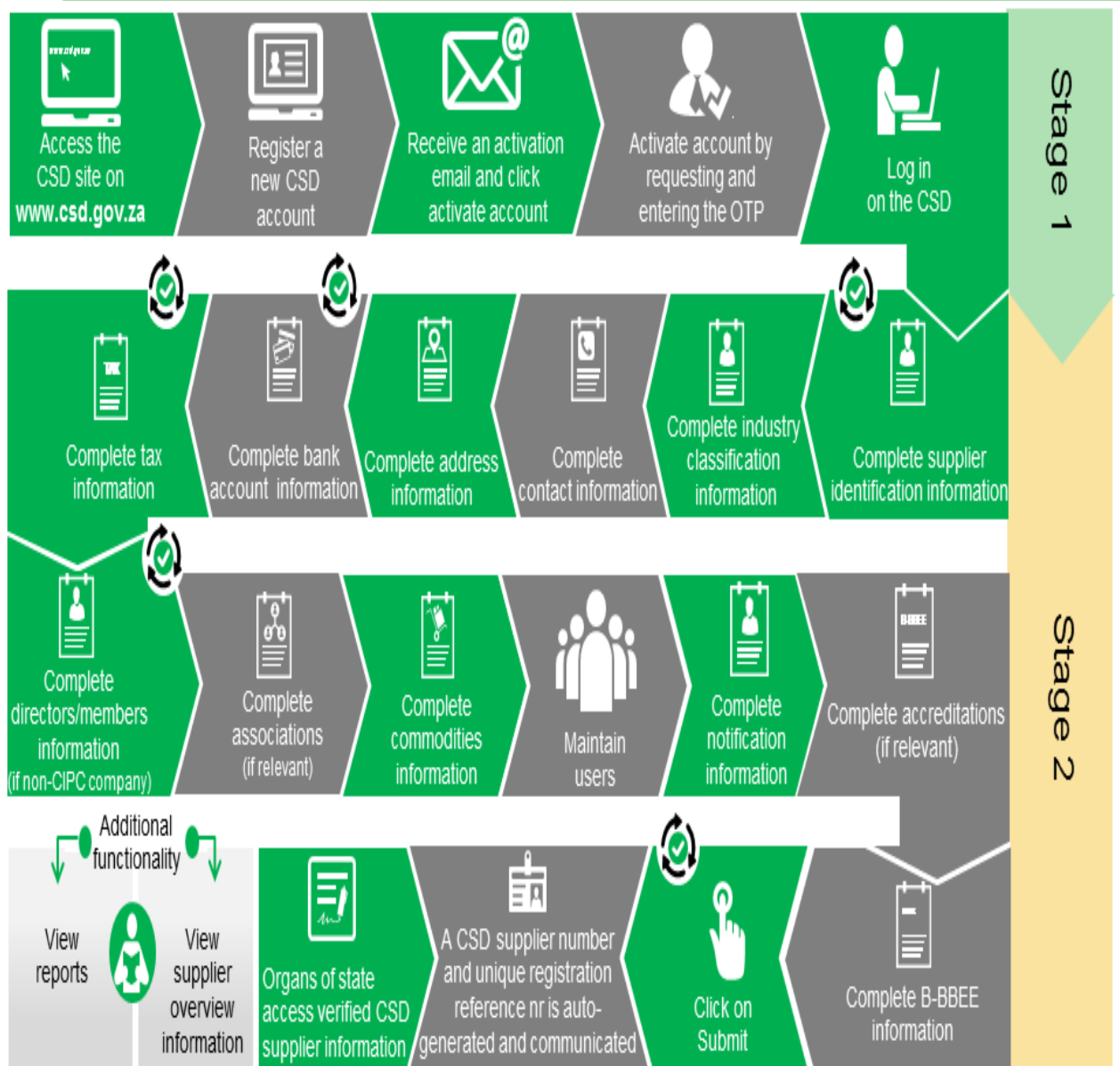
- (e) forward the matter for criminal prosecution, if deemed
necessary.

.....	
SIGNATURE(S) OF TENDERER(S)	
SURNAME AND NAME:	
DATE:	
ADDRESS:	
	
	
	



**REQUEST FOR A QUOTE FOR A COMPANY TO SUPPLY AND DELIVER A
SINGLE RAIL LCD KVM AND ARUBA SWITCHES AND ROUTER – MTF RFQ
499/2026-2027**

Supplier Self-Registration Process



Auto verification of supplier information with SARS, CIPC etc.



**REQUEST FOR A QUOTE FOR A COMPANY TO SUPPLY AND DELIVER A
SINGLE RAIL LCD KVM AND ARUBA SWITCHES AND ROUTER – MTF RFQ
499/2026-2027**

ANNEXURE E
PRICING SCHEDULE



**REQUEST FOR A QUOTE FOR A COMPANY TO SUPPLY AND DELIVER A
SINGLE RAIL LCD KVM AND ARUBA SWITCHES AND ROUTER – MTF RFQ
499/2026-2027**

Pricing Schedule

The MTF has developed the following pricing schedule as a baseline to assist in the evaluation of bids. Each bidder is required to complete and submit the Pricing Table even if you submitted your own quote on your letterhead. Additional price components not included in the Pricing Table should be clearly itemized below.

1. Pricing Schedule

Item No	Description	Unit	Qty	Rate (each)	Amount (total Quantity)
1	19-Inch 8-Port Single Rail LCD KVM Switch (Rackmount)	EACH	2	R	R
	HPE Aruba Instant On 1960 24-Port PoE GbE smart managed switch with 2 x 10GbE and 2 x SFP + ports JL807A.	EACH	1	R	R
	HPE Aruba Instant On 1960 48-Port PoE GbE smart managed switch with 2 x 10GbE and 2 x SFP + ports JL807A	EACH	1	R	R
	Teltonika RUTX11 Industrial LTE Cat 6 Router	EACH	4	R	R
4	Delivery	EACH	1	R	R
	TOTAL (INCLUDING 15% VAT)				R